

## **About Us**

SCALE Healthcare Finance offers a wide range of financial expertise to help provider platforms achieve performance clarity and transparency with the goal of sustainable growth.

## **How We Work**

Regardless of whether you engage us for consulting or fully managed services, we offer the same level of dedication, transparency and execution support to help your finance department succeed.

#### **Formalize Internal Processes**

- Bank covenant compliance management
- Internal controls augmentation
- Audit readiness
- A/P processing automation & cost reduction
- Month Close process improvement
- Tax strategy/planning

### Leverage Turnkey Fully Managed Services

- Interim CFO/Controller
- Bookkeeping
- Payroll processing



#### **Execute Transactional Functions Efficiently**

- Buyside: diligence, integration planning & execution, post-close
- Sell side: diligence, QofE process management, carve-out planning & execution
- Provider Syndication: pro forma syndication analysis
- Restructuring: scenario analysis, DIP budget preparation

#### Develop Actionable Business Intelligence

- Cash to accrual conversion
- Financial & ERP systems design, implementation, management
- Unit economics analysis
- Budgeting & performance variance analysis
- Cash flow forecasting & scenario analysis
- Business initiative forecasting & scenario analysis
- Provider compensation reporting & analysis

# SCALE

/skāl/ • noun A graduated series of steps or order.

Our singular focus is to help providers achieve success with a systematic approach.

## **Representative Work**

SCALE Healthcare Finance was hired to provide Interim CFO services for Life Science Logistics, the leading healthcare supply chain solution for government and commercial healthcare warehousing and distribution needs.



Payors

Frank P. Turner

Chief Advisor of Restructuring

## We Serve the Broad Healthcare Services Community



**Provider Groups** 

**Richard Veltre** 

President



**Other Clinical** 

Groups

**Private Equity** 



Hospitals

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With the help of **SCALE Healthcare** Finance, we now have timely, actionable information and metrics with which management can make decisions. This is making all the difference for us.

Jim Usdan **Sing Orthodontics**  Government Contracting



## **Our Team**



Christine Danford Vice President



Joe Keane Chief Advisor of Finance & Managed Care Contracting





Michael J. Bradley, Jr., MBA Chief Advisor of Healthcare System Valuations

Our pricing is simple, thoughtful, and fair. We customize solutions to fit your budget.



SCALE prides itself in developing customized solutions for its clients and helping healthcare organizations grow and thrive in a challenging marketplace. Now, we are ready to help you. We look forward to sharing examples of how we have helped our clients and invite you to schedule a 1-on-1 complimentary practice management consultation with us.

Contact Kevin Gillis at kgillis@scale-healthcare.com, or +1 (603) 440-3375 to continue the conversation.

scale-healthcare.com/scale-finance