

Healthcare Advisory and Management Associate

Overview

SCALE Healthcare is seeking to hire a driven and dynamic Associate to join our Platform Development Team. Applicants with 2+ years of professional experience and a background in either Investment Banking, Management Consulting or Private Equity are encouraged to apply. Candidates with an MBA and higher education will be considered.

Primary duties and responsibilities include:

Designing Fully Functional Business Plans

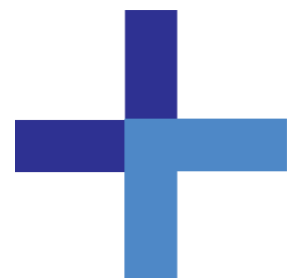
- Assist the team in translating key business questions into an innovative but viable quantitative and/or qualitative business plan.
- Fully participate and capture all relevant information in client meetings, translating key performance improvement opportunities into tangible and executable next steps.
- Design and prepare creative and insightful PowerPoint presentations that tell an unbiased story which resonate with all levels of senior management.

Analyzing Information and Uncovering Insights

- Develop a deep understanding of the healthcare space, focusing on both specialty domain as well as operating areas of focus.
- Perform 3 statement modeling and understand the nuances of accounting treatment within the healthcare space.
- Perform financial due diligence on current and prospective clients, with the ability to articulate how quantitative variances translate into qualitative actions.
- Work with extremely large data sets in excel and be able to manipulate tools to produce viable, accurate and relevant data findings.
- Perform research across a variety of tools including clinical software, research software, and mainstream tools to prepare market research reports and add-on inventory analysis.

Communication and Client Management

- Work with external groups, such as our operating partners, to support the implementation of an idea, insight, or plan to ensure that everything we do for our clients has a tangible impact.
- Work with all levels of external client's staff, from the clinical level to the executive level to realize performance opportunities and executive on tangible business plans.
- Develop a relationship with sell side M&A Bankers, Lawyers and Sponsors throughout the pre and post close process.
- Work with internal teams across a wide range of project initiatives with a key focus on understanding expectations and delivering high class work.
- Support senior team members across client deliverables and ensure key communication channels between various members of the team.



How to Apply

Interested candidates should reach out to Emma Abeln at eabeln@scale-healthcare.com with their resume and cover letter for further information.

About Us

SCALE is an entirely unique management consulting firm that offers a full range of multidisciplinary solutions exclusively to healthcare service organizations including provider platforms, pharma business services, diagnostic labs, hospital systems, and healthcare focused private equity groups. Our multidisciplinary team of experts bring an average of 25 years of senior healthcare management and operational discipline experience to our engagements, providing tailored solutions that help physician groups grow and thrive in today's marketplace.

